

BERRY DUNN MCNEIL PARKER, LLC

Exhibit 2 - Hourly Labor Rates

	Base Period: Year 1 and 2		Optional Period: Year 3		Optional Period: Year 4		Optional Period: Year 5	
Labor Categories	Fully Burdened Hourly Rate - Off-site	Fully Burdened Hourly Rate - On-site	Fully Burdened Hourly Rate - Off-site	Fully Burdened Hourly Rate - On-site	Fully Burdened Hourly Rate - Off-site	Fully Burdened Hourly Rate - On-site	Fully Burdened Hourly Rate - Off-site	Fully Burdened Hourly Rate - On-site
Program Director	\$ 310.00	\$ 310.00	\$ 314.00	\$ 314.00	\$ 318.00	\$ 318.00	\$ 322.00	\$ 322.00
Program Manager	\$ 250.00	\$ 250.00	\$ 253.00	\$ 253.00	\$ 256.00	\$ 256.00	\$ 259.00	\$ 259.00
Subject Matter Expert III	\$ 285.00	\$ 285.00	\$ 289.00	\$ 289.00	\$ 293.00	\$ 293.00	\$ 297.00	\$ 297.00
Subject Matter Expert II	\$ 235.00	\$ 235.00	\$ 238.00	\$ 238.00	\$ 241.00	\$ 241.00	\$ 244.00	\$ 244.00
Subject Matter Expert I	\$ 190.00	\$ 190.00	\$ 192.00	\$ 192.00	\$ 194.00	\$ 194.00	\$ 196.00	\$ 196.00
Acquisition Support Specialist III	\$ 250.00	\$ 250.00	\$ 253.00	\$ 253.00	\$ 256.00	\$ 256.00	\$ 259.00	\$ 259.00
Acquisition Support Specialist II	\$ 190.00	\$ 190.00	\$ 192.00	\$ 192.00	\$ 194.00	\$ 194.00	\$ 196.00	\$ 196.00
Acquisition Support Specialist I	\$ 130.00	\$ 130.00	\$ 131.00	\$ 131.00	\$ 132.00	\$ 132.00	\$ 133.00	\$ 133.00
Analyst II	\$ 190.00	\$ 190.00	\$ 192.00	\$ 192.00	\$ 194.00	\$ 194.00	\$ 196.00	\$ 196.00
Analyst I	\$ 130.00	\$ 130.00	\$ 131.00	\$ 131.00	\$ 132.00	\$ 132.00	\$ 133.00	\$ 133.00

Note:	At minimum, Contractor shall honor prices noted for each labor category, on-site or off-site, in each period.
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Definitions:	
Off-site	Offeror's Place of Work
On-site	Government (any state or political subdivision) Place of Work

WA State Department of Enterprise Services Vendor Management Fee: 1.25%